

SCNA
BOARD MEETING MINUTES OF THE
SOUTH CAROLINA NUMISMATIC ASSOCIATION

March 14, 2005 Columbiana Center Columbia, SC

President Paul D. Walters called the SCNA Board of Governors to order at 6:40pm.

The invocation was given by Edwin Wood.

Absent and excused from the Board meeting were Mr. Hugh C. Shull, Ms Amanda K. Sheheen and Mr. Erik Croen.

President Walters reported that Amanda Sheheen, Tony Chibbaro and he would act as co-Bourse chairmen.

The Board discussed the following items concerning the October convention.

President Walters said he would create a letter to send dealers when Bourse applications are received telling of the new venue and the advantages of staying at the hotel. This letter will also be mailed with Bourse applications to dealers. It will advertise the free cooked to order breakfast and the happy hour (5 to 7:30). It will also let dealers know that when reserving a hotel room they must let the hotel know it is for SCNA.

Mr. Norris will help send out Bourse applications to dealers who set up at last years show.

The Board discussed giving rebate to dealers for staying at the hotel but it was decided to push the extra benefits dealers get by staying at hotel (free breakfast and happy hour). Also discussed was giving dealers a boxed lunch each day but no action was taken. The Board decided to have drawing among dealers who spend 3 nights at the hotel. The dealer would have his room fee only reimbursed.

The Board discussed finding a supply dealer to attend

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the show. He could rent cases to other dealers and have free Bourse fee for 3 or 4 tables. Mr. Norris will try to find a supply dealer.

Mr. Chibbaro reported the contract allots SCNA 70 tables with backups. If SCNA uses more than 70 tables there will be an extra charge. Configure room for 66 tables per drawing by Mr. Chibbaro.

SCNA is contracted for 40 rooms for 3 nights each (120 room nights). Participants must fill 80% or 32 rooms each night (Thursday, Friday and Saturday). The rates are \$105 for single or double, \$115 for Triple and \$130 for a quad. All rates are plus tax. Cancellation is 72 business hours before arrival time. The Association must pay if less than 96 room nights are sold. There is nothing in the contract that says SCNA will get credit for any extra rooms sold.

Keep Bourse fees same as 2004.

Badges for SCNA Officers and Board and dealers will be supplied. It was suggested to use white for dealers and green for SCNA.

The Board agreed to hold an Awards ceremony (no breakfast) at 9am on Sunday. Need to negotiate with the hotel for a room to hold the Awards ceremony.

SCNA will have an extra room for meetings that holds 15 people. This room will be used for Board, General Membership and YN program.

Build web page with convention details and room reservation information. Amanda Sheheen has a problem with web building software. She might not be able to get this done.

President Walters distributed a flyer about show. He asked that the Board help get these flyers distributed to coin clubs, coin shows and dealers. He expressed thanks to Ms Barry for making the flyer.

Michael Teague reported he had investigated the cost of a banner and "real estate" type signs to place at old hotel and

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on road ways directing people to new location. The banner is red and white. The cost is \$119. The signs are \$22.37 each plus \$6.00 for the stake. The Board directed Michael to purchase the banner and 6 of the signs. The banner will say "SCNA Coin and Currency Show".

The Board discussed advertising for the show. The show is listed in the free Numismatic News Show Guide and in Coin World. It was decided to purchase additional ads in Numismatic News and Coin World to start appearing weekly 2 months before the show. President Walters will follow-up with Numismatic News and Michael Teague will work with Coin World. The Board discussed getting the show listed in Greenville area weeklies. President Walters will check on advertising rates in the Greenville News. Ms Helen Barry will check on swapping show ads with the Blue Ridge Numismatic Association. Mr. Chibbaro reported he will have a TV news crew visit the show on Friday for the 6 PM news and maybe the 11 pm news.

President Walters discussed write-up that Mr. Ed Wood had done about the show. This write-up need the dates and times added. He will edit for sending out as a news release. This write-up will be sent to "Coin World", "Numismatic News" and other publications.

The Board discussed holding a raffle during the show. No action was taken.

President Walters reported the Charlotte Coin Club is trying to get the 2008 ANA Spring Show to come back to Charlotte. If this happens a table will be available to the SCNA.

President Walters announced the next Board meeting would be May 2, 2005, at the Columbiana Center in Columbia at 6:15 PM.

The Board adjourned at 8:21 PM.

Pascal S. Brock
SCNA Secretary

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